

6. How the activity was financed so far
(to be filled up in case of existing unit only)

Source of fund *	Security	Rate of int.	Repayment Per month	Present o/s. (in 000s of Rs.)	Amount of default (if any)

* indicate sources of funds with name and address e.g. banks/financial institutions / others (specify)

7. Past performance (to be filled up by existing unit only)
(indicate in 000s of Rs.)

Particulars	Last year	Last but one year	Last but two years
Turnover			
Net Profit			
Retained profit			

Monthly turnover for last twelve months

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8. Arrears in Statutory Payments (if any)
- Income tax
 - Sales tax
 - Provident Fund
 - Employees State Insurance Corporation
 - Others (specify)
9. If the unit is an ancillary unit, the undertaking to which it is catering and its address
10. Name of the associate concern(s), if any
- Nature of association and amount invested
 - Nature of activity
 - Items traded / manufactured
 - Turnover and profit during proceeding three years.

11.		Present	Proposed
	Employment		
	Executives		
	Supervisory		
	Administrative/Office staff		
	Skilled Labour		
	Unskilled Labour		

12. Technical Feasibility

12.1. Name of the Product(s) including
bye-products & its (their) use

12.2 Manufacturing Process, in brief (indicate
to the extent possible, stage-wise capacity
data, yield / conversion data, material
In flow, etc.)

12.3 Capacity (No. of Units / Quantity in Kg. /volume in liter
Per annum)

Capacity for each product	Licensed	Installed	Operating

12.4. Locational advantages of existing and / or proposed premises with
reference to:

- i) absence of civic restrictions
- ii) Proximity to the source of raw materials
- iii) Market to the product
- iv) Availability of Power, Water, Labour, Transport
- v) Whether clearance has been obtained from the
Pollution control authority

12.5. Land & Building	Area / Plinth Areas (in sq. meter)			
	Area / Plinth Areas (in sq. meter)		Value (in 000s of Rs.)	
	Existing	Proposed	Existing	Proposed
Factory Land				
Factory Building				
Ancillary building				
Open storage space				

12.6 Type of soil and load bearing capacity (enclose test report)

Enclosure:

- a) Certified Xerox copy of sale / lease deed
- b) Certified Xerox copy of the Govt. order converting the land into industrial land, if applicable.
- c) Locational Map
- d) Certified Xerox copy of the site plan of the land and blue prints of the building duly approved by Corporation/Municipality/ Panchayat.

12.7. Particulars of Machinery & other fixed assets.
(As per Annexure II)

12.8. Necessity & purpose for the proposed investment / addition to factory premises / machinery (in case where such investment is intended) for achievement of the anticipated turnover)

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12.9 Raw Materials / Components (Please mention about the imported and indigenous items separately)

Name / Brief description of the items

	A	B	C	D
Quantity Required				
Sources of supply				
Minimum Purchase quantity				
Lead / Procurement time				
Available throughout the year				
If answer to the above is 'no' then No. of months it is available				

Enclose proforma invoices in respect of each item, if available.

13. Utilities (Give comments of requirement, availability / adequacy, qualitative aspects etc.)

13. A. POWER

Contracted Load

Connected Load

Future Power consumption
(in No. of units) per month

Stand-by Arrangements

(Enclose certified Xerox copy of sanction for power connection)

13. B. WATER (Enclose certified Xerox copy of sanction for water connection)

13. C FUEL

13. D OTHERS (Specify)

14. Economic Feasibility, Marketing (Mention separately for each product)

14.1 Whether the product is reserved exclusively for SME sector

14.2 Name of the major customers

14.3 Region / Area where the product is / will be sold

14.4 Extent of competition & No. of units engaged in similar line in the area

14.5 How does the unit meet / purpose to meet the competition
(Comment on the competitive advantages enjoyed by the unit)

14.5.1. In price and quality, how does the unit's product compare with those of its competitors

14.5.2. Is the unit selling direct to its customers?
If so, please furnish details like sales force,
Showrooms, depots etc.)

14.5.3. If a selling /distribution agency has been
Appointed, its name, period of contract,
commission payable, period by which the
Bills will be paid by it etc (enclose copies of
Agreement, wherever such agreement
has been entered into)

14.6. Nature and volume of orders / enquiries
On hand (certified Xerox copies to be furnished)

- 14.7 If the unit is export oriented, please furnish exporter Code No. if allotted, and relevant details as per the following details in the proceeding three years: Code No.

Name of the product exported	Name of the country where exported	F.O.B. value in US \$

15. Cost of project (Please furnish estimates of cost of project under the following heads, indicate the basis for arriving at the cost of project)
(In 000s of Rs.)

Sl. No.	PARTICULARS	Already incurred	To be Incurred	Total cost
A	Land including development			
B	Building & other civil works			
C	Plant & Machinery 1) Indigenous 2) Imported			
D	Essential Tools, Spares & Accessories			
E	Testing Equipment			
F	Misc. Fixed Assets			
G	Erection / install. Charges			
H	Preliminary Expenses			
I	Pre-Operative Expenses			
J	Provision for contingencies 1. Building 2. Plant & Mach. 3. Other Fixed Assets			
K	Margin for working capital required			
L	TOTAL			

16. Means of financing (Please furnish details of sources of finance for meeting the cost under the following heads)

Sl. No.	Particulars	Amount already Raised	Amount proposed to raised	Total
A	Capital (specify resources contributing to capital)			
B	Reserves			
C	Term Loans (give full particulars)			
D	Unsecured loans and deposits (indicate sources, rate of interest, repayment, period etc.)			
E	Deferred payment arrangement including supplier's credit			
F	Subsidy Central Govt. State Govt.			
G	Seed Capital (indicate sources)			
H	Internal Cash Accruals			
I	Other Sources (Specify)			
J	Total			

16.1 In case internal accruals are taken as source of finance, explain the basis for estimation of internal accruals by means of a statement

16.2 Indicate sources from which expenditure already incurred has been financed

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16.3. Promoter's contribution to the project as % of the total cost (please furnish list of persons/ firms who would be contributing to the promoter's share of the capital and the respective amounts and their relationships)

17. Schedule of implementation (Please furnish the progress made so far in the implementation of the project and furnish the schedule of implementation as follows:

	Date of commencement	Expected date of completion
A. Acquisition of Land		
B. Development of Land		
C. Civil works for Factory Building Machinery Foundation Administrative Building		
D. Plant and Machinery Imported Indigenous		
E. Machinery Foundation		
F. Arrangement of water		
G. Erection of equipment		
H. Commissioning		
I. Industrial Procurement of Raw Materials		
J. Trial runs		
K. Commercial production		

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18. Future projections -

Projected Profitability, Projected Cash Flow (To be given for next five years) Please furnish data on projected profitability as per Annexure-III

Please furnish data on projected cash flow statement as per Annexure-IV

Projected balance sheet as per Annexure-V

Percentage of cash sales in total sales %

Period in which payment is received in respect of credit sales Days

Average credit available on purchase days

19. Working capital required for the Anticipated Turnover
(Please furnish data as per Annexure-VI)

20. Repayment programme

21. Details of Securities offered

21.1 Working capital and term loan securities to be indicated separately.

21.2 Collateral, if any (full details)

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21.3 Details of Guarantor(s)

21.3.1. Name

21.3.2. Residential Address

21.3.3. Occupation (if in service, name & address of his / her employer)

21.3.4. Details of movable & immovable property(ies) owned by him / her & other dependent family members)

21.3.5 Details of any similar guarantees, if any given to other institutions

I / We certify that all information furnished by me/us is true that I / We have no borrowing arrangements for the unit with any bank except as indicated in the application that there is no overdues / statutory dues against me / us / promoters except as indicatged in the application; that no legal action has been / is being taken against me / us / promoters that I / We shall furnish all other information that may be required by you in connection with my / our application, that this may also be exchanged by you with any agency you may deem fit, and you, your representatives, representatives of the Reserve Bank of India / National Bank for Agriculture & Rural Development / Small Industries Development Bank of India / Credit Guarantee Fund Trust for Micro and Small Enterprises or any other agency as authorized by you, may at any time inspect / verify my/our assets, books of accounts in our factory business/ premises as given above.

Signature of the Applicant
(Name & Designation)

Encl: Certified Xerox copies of
Audited Balance Sheets with Trading and Profit & Loss account for the
last three years.

Memorandum and Articles of Association, Certificate of
commencement of business.

Income tax, wealth tax returns and assessment orders for the last three
years, for the unit as well as of Proprietor / Partners / Directors

Sales tax returns for the last three years